### LEGISLATURE OF NEBRASKA

## ONE HUNDRED FIRST LEGISLATURE

## FIRST SESSION

# LEGISLATIVE BILL 292

### FINAL READING

Introduced by Lathrop, 12.

Read first time January 15, 2009

Committee: Judiciary

#### A BILL

FOR AN ACT relating to sports agents; to amend section 84-907.03,

Reissue Revised Statutes of Nebraska; to adopt the

Nebraska Uniform Athlete Agents Act; to provide

penalties; to harmonize provisions; to provide an

operative date; to provide severability; and to repeal

the original section.

Be it enacted by the people of the State of Nebraska,

-1-

1 Section 1. Sections 1 to 19 of this act shall be known

- 2 and may be cited as the Nebraska Uniform Athlete Agents Act.
- 3 Sec. 2. In the Nebraska Uniform Athlete Agents Act:
- 4 (1) Agency contract means an agreement in which a
- 5 student-athlete authorizes a person to negotiate or solicit
- 6 on behalf of the student-athlete a professional-sports-services
- 7 contract or an endorsement contract;
- 8 (2) Athlete agent means an individual who enters into an
- 9 agency contract with a student-athlete or, directly or indirectly,
- 10 recruits or solicits a student-athlete to enter into an agency
- 11 contract. The term includes an individual who represents to the
- 12 public that the individual is an athlete agent. The term does
- 13 not include a spouse, parent, sibling, grandparent, or guardian of
- 14 the student-athlete or an individual acting solely on behalf of a
- 15 professional sports team or professional sports organization;
- 16 (3) Athletic director means an individual responsible
- 17 for administering the overall athletic program of an educational
- 18 institution or, if an educational institution has separately
- 19 administered athletic programs for male students and female
- 20 students, the athletic program for males or the athletic program
- 21 for females, as appropriate;
- 22 (4) Contact means a communication, direct or indirect,
- 23 between an athlete agent and a student-athlete, to recruit or
- 24 solicit the student-athlete to enter into an agency contract;
- 25 (5) Endorsement contract means an agreement under which

1 a student-athlete is employed or receives consideration to use on

- 2 behalf of the other party any value that the student-athlete may
- 3 have because of publicity, reputation, following, or fame obtained
- 4 because of athletic ability or performance;
- 5 (6) Intercollegiate sport means a sport played at
- 6 the collegiate level for which eligibility requirements for
- 7 participation by a student-athlete are established by a national
- 8 association for the promotion or regulation of collegiate
- 9 athletics;
- 10 (7) Person means an individual, corporation, business
- 11 trust, estate, trust, partnership, limited liability company,
- 12 association, joint venture, or government; governmental
- 13 <u>subdivision</u>, <u>agency</u>, <u>or instrumentality</u>; <u>public corporation</u>;
- 14 or any other legal or commercial entity;
- 15 (8) Professional-sports-services contract means an
- 16 agreement under which an individual is employed, or agrees to
- 17 render services, as a player on a professional sports team, with a
- 18 professional sports organization, or as a professional athlete;
- 19 (9) Record means information that is inscribed on a
- 20 tangible medium or that is stored in an electronic or other medium
- 21 and is retrievable in perceivable form;
- 22 (10) Registration means registration as an athlete agent
- 23 pursuant to the act;
- 24 (11) State means a state of the United States, the
- 25 District of Columbia, Puerto Rico, the United States Virgin

1 Islands, or any territory or insular possession subject to the

- 2 jurisdiction of the United States; and
- 3 (12) Student-athlete means an individual who engages
- 4 in, is eligible to engage in, or may be eligible in the
- 5 future to engage in, any intercollegiate sport. If an individual
- 6 is permanently ineligible to participate in a particular
- 7 intercollegiate sport, the individual is not a student-athlete for
- 8 purposes of that sport.
- 9 Sec. 3. (1) By acting as an athlete agent in this state,
- 10 a nonresident individual appoints the Secretary of State as the
- 11 individual's agent for service of process in any civil action in
- 12 this state related to the individual's acting as an athlete agent
- 13 in this state.
- 14 (2) The Secretary of State may issue subpoenas for any
- 15 material that is relevant to the administration of the Nebraska
- 16 Uniform Athlete Agents Act.
- Sec. 4. (1) Except as otherwise provided in subsection
- 18 (2) of this section, an individual may not act as an athlete agent
- 19 in this state without holding a certificate of registration under
- 20 section 6 or 8 of this act.
- 21 (2) Before being issued a certificate of registration,
- 22 an individual may act as an athlete agent in this state for all
- 23 purposes except signing an agency contract if:
- 24 (a) A student-athlete or another person acting on behalf
- 25 of the student-athlete initiates communication with the individual;

1	and

- 2 (b) Within seven days after an initial act as an athlete
- 3 agent, the individual submits an application for registration as an
- 4 athlete agent in this state.
- 5 (3) An agency contract resulting from conduct in
- 6 violation of this section is void, and the athlete agent shall
- 7 return any consideration received under the contract.
- 8 Sec. 5. (1) An applicant for registration shall submit
- 9 an application for registration to the Secretary of State in a
- 10 form prescribed by the Secretary of State. An application filed
- 11 under this section is a public record. The application must be
- 12 in the name of an individual and, except as otherwise provided in
- 13 <u>subsection (2) of this section, signed or otherwise authenticated</u>
- 14 by the applicant under penalty of perjury and state or contain:
- 15 (a) The name of the applicant and the address of the
- 16 applicant's principal place of business;
- 17 (b) The name of the applicant's business or employer, if
- 18 applicable;
- (c) Any business or occupation engaged in by the
- 20 applicant for the five years next preceding the date of submission
- 21 of the application;
- 22 (d) A description of the applicant's:
- (i) Formal training as an athlete agent;
- 24 (ii) Practical experience as an athlete agent; and
- 25 (iii) Educational background relating to the applicant's

- 1 activities as an athlete agent;
- 2 (e) The names and addresses of three individuals not
- 3 related to the applicant who are willing to serve as references;
- 4 (f) The name, sport, and last-known team for each
- 5 individual for whom the applicant acted as an athlete agent
- 6 during the five years next preceding the date of submission of the
- 7 application;
- 8 (g) The names and addresses of all persons who are:
- 9 (i) With respect to the athlete agent's business if it
- 10 is not a corporation, the partners, members, officers, managers,
- 11 associates, or profit-sharers of the business; and
- 12 (ii) With respect to a corporation employing the athlete
- 13 agent, the officers, directors, and any shareholder of the
- 14 corporation having an interest of five percent or greater;
- 15 (h) Whether the applicant or any person named pursuant to
- 16 subdivision (g) of this subsection has been convicted of a crime
- 17 that, if committed in this state, would be a crime involving moral
- 18 turpitude or a felony, and identify the crime;
- (i) Whether there has been any administrative or judicial
- 20 determination that the applicant or any person named pursuant to
- 21 subdivision (g) of this subsection has made a false, misleading,
- 22 deceptive, or fraudulent representation;
- 23 (j) Any instance in which the conduct of the applicant
- 24 or any person named pursuant to subdivision (g) of this subsection
- 25 <u>resulted in the imposition of a sanction, suspension, or</u>

1 declaration of ineligibility to participate in an interscholastic

- 2 or intercollegiate athletic event on a student-athlete or an
- 3 educational institution;
- 4 (k) Any sanction, suspension, or disciplinary action
- 5 taken against the applicant or any person named pursuant to
- 6 subdivision (g) of this subsection arising out of occupational or
- 7 professional conduct; and
- 8 (1) Whether there has been any denial of an application
- 9 for, suspension or revocation of, or refusal to renew, the
- 10 registration or licensure of the applicant or any person named
- 11 pursuant to subdivision (g) of this subsection as an athlete agent
- 12 in any state.
- 13 (2) An individual who has submitted an application for,
- 14 and holds a certificate of, registration or licensure as an athlete
- 15 agent in another state may submit a copy of the application
- 16 and certificate in lieu of submitting an application in the
- 17 form prescribed pursuant to subsection (1) of this section. The
- 18 Secretary of State shall accept the application and the certificate
- 19 from the other state as an application for registration in this
- 20 state if the application to the other state:
- 21 (a) Was submitted in the other state within six months
- 22 next preceding the submission of the application in this state
- 23 and the applicant certifies that the information contained in the
- 24 application is current;
- 25 (b) Contains information substantially similar to or more

1 comprehensive than that required in an application submitted in

- 2 this state; and
- 3 (c) Was signed by the applicant under penalty of perjury.
- 4 Sec. 6. (1) Except as otherwise provided in subsection
- 5 (2) of this section, the Secretary of State shall issue a
- 6 certificate of registration to an individual who complies with
- 7 subsection (1) of section 5 of this act or whose application has
- 8 been accepted under subsection (2) of section 5 of this act.
- 9 (2) The Secretary of State may refuse to issue a
- 10 certificate of registration if the Secretary of State determines
- 11 that the applicant has engaged in conduct that has a significant
- 12 adverse effect on the applicant's fitness to act as an athlete
- 13 agent. In making the determination, the Secretary of State may
- 14 consider whether the applicant has:
- 15 (a) Been convicted of a crime that, if committed in this
- 16 state, would be a crime involving moral turpitude or a felony;
- 17 (b) Made a materially false, misleading, deceptive, or
- 18 fraudulent representation in the application or as an athlete
- 19 agent;
- 20 (c) Engaged in conduct that would disqualify the
- 21 applicant from serving in a fiduciary capacity;
- 22 (d) Engaged in conduct prohibited by section 14 of this
- 23 act;
- 24 (e) Had a registration or licensure as an athlete
- 25 agent suspended, revoked, or denied or been refused renewal of

1 registration or licensure as an athlete agent in any state;

- 2 (f) Engaged in conduct the consequence of which was
- 3 that a sanction, suspension, or declaration of ineligibility to
- 4 participate in an interscholastic or intercollegiate athletic event
- 5 was imposed on a student-athlete or an educational institution; or
- 6 (g) Engaged in conduct that significantly adversely
- 7 reflects on the applicant's credibility, honesty, or integrity.
- 8 (3) In making a determination under subsection (2) of
- 9 this section, the Secretary of State shall consider:
- 10 (a) How recently the conduct occurred;
- 11 (b) The nature of the conduct and the context in which it
- 12 occurred; and
- 13 (c) Any other relevant conduct of the applicant.
- 14 (4) An athlete agent may apply to renew a registration
- 15 by submitting an application for renewal in a form prescribed by
- 16 the Secretary of State. An application filed under this section
- 17 is a public record. The application for renewal must be signed by
- 18 the applicant under penalty of perjury and must contain current
- 19 information on all matters required in an original registration.
- 20 (5) An individual who has submitted an application for
- 21 renewal of registration or licensure in another state, in lieu
- 22 of submitting an application for renewal in the form prescribed
- 23 pursuant to subsection (4) of this section, may file a copy of the
- 24 application for renewal and a valid certificate of registration or
- 25 licensure from the other state. The Secretary of State shall accept

1 the application for renewal from the other state as an application

- 2 for renewal in this state if the application to the other state:
- 3 (a) Was submitted in the other state within six months
- 4 next preceding the filing in this state and the applicant certifies
- 5 the information contained in the application for renewal is
- 6 current;
- 7 (b) Contains information substantially similar to or more
- 8 comprehensive than that required in an application for renewal
- 9 submitted in this state; and
- (c) Was signed by the applicant under penalty of perjury.
- 11 (6) A certificate of registration or a renewal of a
- 12 registration is valid for two years.
- Sec. 7. (1) The Secretary of State may suspend, revoke,
- 14 or refuse to renew a registration for conduct that would have
- 15 justified denial of registration under subsection (2) of section 6
- 16 of this act.
- 17 (2) The Secretary of State may deny, suspend, revoke,
- 18 or refuse to renew a certificate of registration or licensure
- 19 only after proper notice and an opportunity for a hearing.
- 20 The Administrative Procedure Act applies to the Nebraska Uniform
- 21 Athlete Agents Act.
- 22 Sec. 8. The Secretary of State may issue a temporary
- 23 certificate of registration while an application for registration
- 24 or renewal of registration is pending.
- 25 Sec. 9. (1) An application for registration or renewal

1 of registration must be accompanied by either an application for

- 2 registration fee or a renewal of registration fee, as applicable.
- 3 (2) The Secretary of State may, by rule and regulation,
- 4 establish fees for applications for registration and renewals
- 5 of registration at rates sufficient to cover the costs of
- 6 administering the Nebraska Uniform Athlete Agents Act, in the
- 7 event any such fees are required. Such fees shall be collected
- 8 by the Secretary of State and remitted to the State Treasurer for
- 9 credit to the Secretary of State Administration Cash Fund.
- 10 Sec. 10. (1) An agency contract must be in a record,
- 11 signed or otherwise authenticated by the parties.
- 12 (2) An agency contract must state or contain:
- 13 (a) The amount and method of calculating the
- 14 consideration to be paid by the student-athlete for services to
- 15 be provided by the athlete agent under the contract and any other
- 16 consideration the athlete agent has received or will receive from
- 17 any other source for entering into the contract or for providing
- 18 the services;
- 19 (b) The name of any person not listed in the application
- 20 for registration or renewal of registration who will be compensated
- 21 because the student-athlete signed the agency contract;
- 22 (c) A description of any expenses that the
- 23 student-athlete agrees to reimburse;
- 24 (d) A description of the services to be provided to the
- 25 student-athlete;

<pre>(e) The duration of the contract; a</pre>
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- 2 (f) The date of execution.
- 3 (3) An agency contract must contain, in close proximity
- 4 to the signature of the student-athlete, a conspicuous notice in
- 5 boldface type in capital letters stating:
- 6 WARNING TO STUDENT-ATHLETE
- 7 IF YOU SIGN THIS CONTRACT:
- 8 (1) YOU MAY LOSE YOUR ELIGIBILITY TO COMPETE AS A
- 9 STUDENT-ATHLETE IN YOUR SPORT;
- 10 (2) IF YOU HAVE AN ATHLETIC DIRECTOR, WITHIN 72 HOURS
- 11 AFTER ENTERING INTO THIS CONTRACT, BOTH YOU AND YOUR ATHLETE AGENT
- 12 MUST NOTIFY YOUR ATHLETIC DIRECTOR; AND
- 13 (3) YOU MAY CANCEL THIS CONTRACT WITHIN 14 DAYS AFTER
- 14 SIGNING IT. CANCELLATION OF THIS CONTRACT MAY NOT REINSTATE YOUR
- 15 ELIGIBILITY.
- 16 (4) An agency contract that does not conform to this
- 17 section is voidable by the student-athlete. If a student-athlete
- 18 voids an agency contract, the student-athlete is not required
- 19 to pay any consideration under the contract or to return any
- 20 consideration received from the athlete agent to induce the
- 21 student-athlete to enter into the contract.
- 22 (5) The athlete agent shall give a record of the signed
- 23 or otherwise authenticated agency contract to the student-athlete
- 24 at the time of execution.
- 25 Sec. 11. (1) Within seventy-two hours after entering into

1 an agency contract or before the next scheduled athletic event in

- 2 which the student-athlete may participate, whichever occurs first,
- 3 the athlete agent shall give notice in a record of the existence
- 4 of the contract to the athletic director of the educational
- 5 institution at which the student-athlete is enrolled or the athlete
- 6 agent has reasonable grounds to believe the student-athlete intends
- 7 to enroll.
- 8 (2) Within seventy-two hours after entering into an
- 9 agency contract or before the next athletic event in which
- 10 the student-athlete may participate, whichever occurs first,
- 11 the student-athlete shall inform the athletic director of the
- 12 <u>educational institution at which the student-athlete is enrolled</u>
- 13 that he or she has entered into an agency contract.
- 14 Sec. 12. (1) A student-athlete may cancel an agency
- 15 contract by giving notice of the cancellation to the athlete agent
- 16 in a record within fourteen days after the contract is signed.
- 17 (2) A student-athlete may not waive the right to cancel
- 18 an agency contract.
- 19 (3) If a student-athlete cancels an agency contract, the
- 20 student-athlete is not required to pay any consideration under the
- 21 contract or to return any consideration received from the athlete
- 22 agent to induce the student-athlete to enter into the contract.
- 23 Sec. 13. (1) An athlete agent shall retain the following
- 24 records for a period of five years:
- 25 (a) The name and address of each individual represented

	1	by	the	athlete	agent;
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- 2 (b) Any agency contract entered into by the athlete
- 3 agent; and
- 4 (c) Any direct costs incurred by the athlete agent in the
- 5 recruitment or solicitation of a student-athlete to enter into an
- 6 agency contract.
- 7 (2) Records required by subsection (1) of this section to
- 8 be retained are open to inspection by the Secretary of State during
- 9 normal business hours.
- 10 Sec. 14. (1) An athlete agent, with the intent to induce
- 11 a student-athlete to enter into an agency contract, may not:
- 12 (a) Give any materially false or misleading information
- or make a materially false promise or representation;
- 14 (b) Furnish anything of value to a student-athlete before
- 15 the student-athlete enters into the agency contract; or
- 16 (c) Furnish anything of value to any individual other
- 17 than the student-athlete or another registered athlete agent.
- 18 (2) An athlete agent may not intentionally:
- 19 (a) Initiate contact with a student-athlete unless
- 20 registered under the Nebraska Uniform Athlete Agents Act;
- 21 (b) Refuse or fail to retain or permit inspection of the
- 22 records required to be retained by section 13 of this act;
- (c) Fail to register when required by section 4 of this
- 24 act;
- 25 (d) Provide materially false or misleading information in

1 an application for registration or renewal of registration;

- 2 (e) Predate or postdate an agency contract; or
- 3 (f) Fail to notify a student-athlete before the
- 4 student-athlete signs or otherwise authenticates an agency contract
- 5 for a particular sport that the signing or authentication may make
- 6 the student-athlete ineligible to participate as a student-athlete
- 7 in that sport.
- 8 Sec. 15. An athlete agent who violates section 14 of this
- 9 act is guilty of a Class I misdemeanor.
- 10 Sec. 16. (1) An educational institution has a right of
- 11 action against an athlete agent or a former student-athlete for
- 12 <u>damages caused by a violation of the Nebraska Uniform Athlete</u>
- 13 Agents Act. In an action under this section, the court may award to
- 14 the prevailing party costs and reasonable attorney's fees.
- 15 (2) Damages of an educational institution under
- 16 subsection (1) of this section include losses and expenses incurred
- 17 because, as a result of the conduct of an athlete agent or a
- 18 former student-athlete, the educational institution was injured by
- 19 a violation of the act or was penalized, disqualified, or suspended
- 20 from participation in athletics by a national association for the
- 21 promotion and regulation of athletics, by an athletic conference,
- 22 or by reasonable self-imposed disciplinary action taken to mitigate
- 23 sanctions likely to be imposed by such an organization.
- 24 (3) A right of action under this section does not accrue
- 25 until the educational institution discovers or by the exercise of

1 reasonable diligence would have discovered the violation by the

- 2 athlete agent or former student-athlete.
- 3 (4) Any liability of the athlete agent or the former
- 4 student-athlete under this section is several and not joint.
- 5 (5) The act does not restrict rights, remedies, or
- 6 defenses of any person under law or equity.
- 7 Sec. 17. The Secretary of State may assess a civil
- 8 penalty against an athlete agent not to exceed twenty-five thousand
- 9 dollars for a violation of the Nebraska Uniform Athlete Agents Act.
- 10 Sec. 18. In applying and construing this uniform act,
- 11 consideration must be given to the need to promote uniformity of
- 12 the law with respect to its subject matter among states that enact
- 13 <u>it.</u>
- 14 Sec. 19. The provisions of the Nebraska Uniform Athlete
- 15 Agents Act governing the legal effect, validity, or enforceability
- 16 of electronic records or signatures, and of contracts formed or
- 17 performed with the use of such records or signatures, conform to
- 18 the requirements of section 102 of the Electronic Signatures in
- 19 Global and National Commerce Act, Pub. L. No. 106-229, 114 Stat.
- 20 464 (2000), as such act existed on January 1, 2009, and supersede,
- 21 modify, and limit the Electronic Signatures in Global and National
- 22 Commerce Act.
- 23 Sec. 20. Section 84-907.03, Reissue Revised Statutes of
- 24 Nebraska, is amended to read:
- 25 84-907.03 There is hereby created the Secretary of State

1 Administration Cash Fund. The fund shall consist of revenue

- 2 received to defray costs as authorized in sections 84-901 to
- 3 84-908. The revenue shall be collected by the Secretary of State
- 4 and remitted to the State Treasurer for credit to the fund. The
- 5 fund shall be used to (1) offset expenses incurred as a result of
- 6 such sections, and (2) administer the Address Confidentiality Act,
- 7 and (3) administer the Nebraska Uniform Athlete Agents Act.
- 8 Any money in the fund available for investment shall be
- 9 invested by the state investment officer pursuant to the Nebraska
- 10 Capital Expansion Act and the Nebraska State Funds Investment Act.
- 11 Sec. 21. This act becomes operative on January 1, 2010.
- 12 Sec. 22. If any provision of the Nebraska Uniform Athlete
- 13 Agents Act or its application to any person or circumstance is
- 14 held invalid, the invalidity does not affect other provisions or
- 15 applications of the act which can be given effect without the
- 16 invalid provision or application, and to this end the provisions of
- 17 the act are severable.
- 18 Sec. 23. Original section 84-907.03, Reissue Revised
- 19 Statutes of Nebraska, is repealed.